

Simon CASTELAIN

+33 6 12 97 59 96 | simon@getcasian.com | linkedin.com/in/simon-castelain | github.com/SimonCastelain | getcasian.com

EXPERIENCE

CASIAN

Co-founder

Paris, France
Aug 2026 – Present

- AI workspace for VC investment teams: screening, source-checked due diligence, investment memos and decisions, built on each fund's own thesis.
- Built the product: web app, infrastructure and AI agents with web research and document OCR (TypeScript, Next.js, Supabase/Postgres, OpenAI and Anthropic SDKs).
- With co-founder Julian Fernandez, who leads our work with funds: interviewed analysts at 16 VC funds; 14 agreed to test, 6 asked before being offered; 14 analysts now running live deals.

CASIAN PARTNERS

Co-founder

Paris, France
Jul 2026 – Aug 2026

- Fundraising documents for founders (investment memos, financial appendices, pitch decks): €5,000 from two clients; coded an internal AI tool that drafted these documents, cutting each client file from about 20 hours to 2.

NEO FOUNDERS & ONE GREEN

Venture Capital Analyst

Paris, France
Jan 2026 – Jul 2026

- Club deal of 800+ business angels (SPVs of €400k–1M) and its seed fund (€100–200k tickets): screened 30–40 Seed and Series A deals a month.
- Led due diligence and IC memos on 2 high-conviction investments; coordinated SPV closings with 40+ business angels per deal.
- Led the intra-group share transfer of 30+ portfolio companies, with full legal and financial documentation.
- Coded the firm's internal portfolio-monitoring software and workflow automations, outside working hours.

MOJO TECHNOLOGIES (SKI-MOJO)

Founder's Associate

Paris, France & USA
May 2025 – Jun 2026

- Worked on the €2.85M buyout of a 42.5% co-founder stake: financial models, debt-equity and seller-credit structuring, due diligence, coordination of investors, advisors and counsel through closing.
- Took part in Ski-Mojo's expansion into California and Colorado (November 2025).
- Automated business processes in 2026, including a Python pipeline that turns the annual customer survey into an analysis workbook and presentation.

TOTALENERGIES

Business Development Analyst

Paris, France
May 2023 – Sep 2023

- Assessed Power-to-X hydrogen projects in South Korea and Japan (project IRR, payback, multi-billion-dollar capex) and took part in commercial negotiations with B2B hydrogen clients.

SOFTSNEAKERS

Founder, started at 16

Paris, France
2020 – 2023

- Rare-sneaker sourcing through private resale networks and raffle bots across hundreds of accounts on self-managed proxies; bulk sales to large French resellers. €90,000 revenue at a 70% margin.

PROTOCOLS & RESEARCH

- **AgentEscrow** (2026): bond-based credit protocol between AI agents and vendors, with atomic on-chain slashing on default. Solidity/Foundry, deployed on Arbitrum Sepolia; Vault, Registry and Heartbeat contracts. Built in about a week.
- **UMIP** (2026): one USDC margin vault routing collateral to perpetual DEX adapters (GMX, gTrade, Vertex) for autonomous trading agents. Arbitrum Sepolia; live sandbox and V1-vs-V2 dashboard (4 fragmentation events without UMIP, 0 with it). Built in about a week.
- **Investment thesis, "The Agentic Economy Needs Its Own Financial Rails"** (2026): why AI agents need a credit and enforcement layer, positioned against ERC-8004, x402 and ERC-8183.
- **Dissertation, "How Will AGI Reshape the Early-Stage Startup Landscape?"** (ESSEC, 2026): 10 interviews with Bay Area founders, investors and ecosystem actors; reflexive thematic analysis; proposes a Bifurcated Ecosystem Model with six testable propositions.

EDUCATION

ESSEC BUSINESS SCHOOL

Global BBA, Finance Track. GPA 3.9/4.0

Paris & Singapore
2022 – 2026

- Exchange at the ESSEC Asia-Pacific campus, Singapore. Student Council treasurer: €40,000 budget, €350,000+ in prizes for events reaching 7,000+ students. Early member of ESSEC Kryptosphere, Europe's largest student crypto association.

UNIVERSITY OF CALIFORNIA, BERKELEY, HAAS SCHOOL OF BUSINESS

ESSEC–UC Berkeley double degree, Innovation and Management Track. GPA 3.8/4.0

Berkeley, USA
2025

- One of 40 ESSEC students selected for the double degree.

SKILLS & INTERESTS

- **Build:** TypeScript, Next.js, Supabase/Postgres, Python, Solidity (Foundry), LLM agents, Claude Code, Cursor, n8n, MCP.
- **Investing:** due diligence, IC memos, SPV structuring, LBO and project finance modeling. **Languages:** French, English and Spanish.
- **Alpine ski racing:** #1 of 175,000 in France's ESF ranking (2022, 2023), FIS races, ski-study season in Killington, Vermont. ACCÈS exam: 12th nationally.